

InTandem Insight

August 2015



Welcome to your InTandem Insight.

The online newsletter developed
to help you stay in the loop.

In this edition you can find out how your fund is performing, and how your investment has been impacted by the way the financial markets performed in the June quarter.

Did you know that if you suffer financial hardship, your savings in the Westpac Staff Super Scheme may be used to help you alleviate it? Find out more overleaf.

Have you got plans for Money Week 2015? We've included a few tips from the trustee's team for your Money Week.

On behalf of the
trustees, enjoy
this edition!

Bruce Kerr,
Chairman

OUR TRUSTEE TEAM IS GROWING

Simon Power

**General Manager,
Consumer Banking
& Wealth**



Simon Power was appointed General Manager, Consumer Banking & Wealth in May 2015. The business unit incorporates Westpac's retail network, together with small business and the Private Wealth Management division.

Prior to his current appointment he held the roles of General Manager, Business Bank, Private Bank, Wealth & Insurance, Managing Director, Private, Wealth & Insurance and before that, Head of Private Bank for Westpac New Zealand Limited.

Simon joined Westpac in 2012 following a 12 year career as a Member of Parliament in New Zealand. Between 2008–2011 he served as Minister of Justice, Minister of Commerce and Minister of State Owned Enterprises, among other designations.

During that period he led significant reform and change in financial market oversight and regulation in NZ.

Simon sat on the Board of the New Zealand Stock Exchange (NZX) between 2012 - 2015, is Chair of the NZUS Council, is a Trustee of the Asia NZ Foundation and is a Fellow of the Institute of Finance Professionals New Zealand (INFINZ).

Tim McGuinness

Independent Trustee



Tim McGuinness became an Independent Trustee in July 2015. He is currently a professional trustee for a number of significant corporate superannuation schemes (Dairy Industry / Fonterra, Police, NZ Fire Service, RioTinto) as well as a director of UniMed and Whai Rawa Fund Ltd.

Tim brings to the Board a broad knowledge and understanding of investment, financial and superannuation matters as well as general governance experience as a director of a number of entities over the last 13 years or so.

Outdoor and sporting pursuits including golf and tramping are a feature of his non-work time.

WHAT'S HAPPENED IN THE MARKETS?

The June quarter saw positive returns generated by most of the major asset classes. Global shares (in New Zealand dollar terms) were the strongest, outperforming New Zealand shares, aided by a sharp drop in the value of the New Zealand dollar during the period. Returns from international bonds were negative as long dated bond interest rates rose.

Investors had to consider a balanced mix of economic data during the quarter. Some data was positive for sentiment towards global shares, including an improvement in the economic outlook for Europe and continued strengthening in the U.S. labour market. Negatively impacting sentiment towards equities late in the period were concerns regarding the Eurozone and the potential for Greece to default on its debt repayment obligations, and weakness in the Chinese stock market.

HOW HAS YOUR FUND PERFORMED?

Performance is shown for the period ended 30 June 2015			
	3 Months	1 Year	3 Years pa
Cash Fund	1.0%	4.0%	-
Defensive Fund	-0.1%	5.3%	6.3%
Moderate Balanced Fund	0.4%	8.8%	11.1%
Growth Fund	0.6%	10.5%	14.3%
High Growth Fund	1.0%	12.8%	18.8%

Returns are before fees and taxes

WE MAY BE ABLE TO HELP IN THE TIME OF NEED

If you are experiencing significant financial hardship, and can provide appropriate evidence of this, you may be able to withdraw some of your savings.

Hardship withdrawal can help you feed your family or help with your mortgage repayments if you are not able to meet them, but only when you have exhausted all other alternatives sources of funding. It cannot be used to help you pay off your Credit Card or hire purchases. More information about the hardship withdrawal is available in the [Hardship Withdrawal application form](#).

All hardship claims are given careful consideration by trustees who will review your application in great detail. It is important to note that not all applications are approved.

You can apply for the hardship withdrawal by downloading and completing the [Hardship Withdrawal application form](#).

If you have questions about financial hardship withdrawals please call us on **0508 468 263**.

CUTTING THROUGH THE JARGON

Financial Markets Conduct Act: You may notice us talking about this more in the next few years. So what is the Financial Markets Conduct Act 2013?

This Act governs how financial products are created, promoted and sold; it also places ongoing responsibilities on those who offer them. It aims to help businesses grow and individuals reach their financial goals. It replaces a number of other Acts and will require that all Financial Services providers, including this scheme, comply with it before the end of 2016. One of the changes which the bank has already made to comply with the Act is to appoint an independent trustee, Tim McGuinness (see more about Tim overleaf). There will be more on this subject in our future communications.

LET'S STAY IN TOUCH

We're committed to helping you make the most of your Westpac In-Tandem membership and from time-to-time we'll need to let you know important things about your account. We also have obligations to ensure you receive your annual member benefit statement and an Annual Report.

Interesting fact: the production of 26 sheets of paper produces the same amount of greenhouse gas as driving a car 1km

Make sure we have your email so we can keep in touch the environmentally friendly way.

Source: sita.com.au (About Paper factsheet) <http://www.sita.com.au/community-education/site-tours-education/fact-sheets/>

Keep your email, mobile phone and mailing address details up to date at www.westpacintandem.co.nz or call us on 0508 468 263.

MONEY WEEK

— 31 AUGUST TO 6 SEPTEMBER 2015 —

Money Week is about helping Kiwis learn about everyday money!

The aim of the week, run by the Commission for Financial Capability (the people behind the Sorted website), is to raise awareness of how you can manage your everyday money more successfully.

Here are five Money Week tips you can follow:

- MONDAY** Connect with your In-Tandem account by checking your details online
- TUESDAY** Read about the benefits offered by the Scheme
- WEDNESDAY** Review your investment strategy
- THURSDAY** Consider whether you are contributing enough
- FRIDAY** Plan for your family

It only takes 10 or 15 minutes a day to commit to improving your financial future.



You can also learn how to manage your everyday money more successfully at www.sorted.org.nz. It's packed with useful information including tips and calculators.