

WESTPAC NEW ZEALAND STAFF SUPERANNUATION SCHEME

GROWTH FUND FUND UPDATE

for the Scheme year ended 30 June 2017

This fund update was first made publicly available on 27 September 2017.

What is the purpose of this update?

This document tells you how the Growth Fund (**Fund**) has performed and what fees were charged. This document will help you to compare the Fund with other funds. Westpac New Zealand Staff Superannuation Scheme Trustee Limited, the Scheme's trustee, prepared this update in accordance with the Financial Markets Conduct Act 2013. This information is not audited and may be updated.

Description of this fund

The Fund invests in assets with a higher risk of negative returns over short periods and with considerable fluctuations in returns over the short term. It is likely to achieve a higher return than the Moderate Balanced Fund over the long term. The investment return objective aims to provide above-average investment returns while maintaining the value of members' investments in real terms over the medium to long term.

Total value of the Fund	\$119,263,065
Number of investors in the Fund	2,371
The date the Fund started	1 October 1996

What are the risks of investing?

Risk indicator for the Fund



 \leftarrow Potentially **lower** returns Potentially **higher** returns \rightarrow

The risk indicator is rated from 1 (low) to 7 (high). The rating reflects how much the value of the Fund's assets goes up and down. A higher risk generally means higher potential returns over time, but more ups and downs along the way.

To help you clarify your own attitude to risk, you can seek financial advice or work out your risk profile at www.sorted.org.nz/tools/investor-kickstarter.

Note that even the lowest category does not mean a risk-free investment, and there are other risks that are not captured by this rating.

This risk indicator is not a guarantee of a fund's future performance. The risk indicator is based on the returns data for the five-year period to 30 June 2017. While risk indicators are usually relatively stable, they do shift from time to time. The risk indicator will continue to be updated in future fund updates.

See the Scheme's product disclosure statement for more information about the risks associated with investing in the Fund.

How has the fund performed?

	Average over past 5 years	Past year
Annual return	9.37%	8.93%
(after deductions for charges and tax)		
Annual return	10.68%	10.00%
(after deductions for charges but before tax)		
Market index annual return	10.82%	9.04%
(reflects no deduction for charges and tax)		

The market index return is the strategic asset allocation weighted benchmark index return, where the benchmark indices are defined in the Scheme's statement of investment policy and objectives. Additional information about the market index is available on the offer register at www.companiesoffice.govt.nz/disclose.



This shows the return after fund charges and tax for each of the last 10 years ending 30 June. The last bar shows the average annual return for the last 10 years, up to 30 June 2017.

The Fund's returns are shown after deductions for fund charges and tax. The market index returns are before any deductions for fund charges and tax.

Important: This does not tell you how the Fund will perform in the future.

What fees are investors charged?

Investors in the Fund are charged fund charges. In the year to 30 June 2017, these were:

	Percentage of net asset value
Total fund charges	0.66%
Which are made up of:	
Total management and administration charges	0.66%
Including –	
Manager's basic fee	0.66%
Other management and administration charges	0.00%
Total performance-based fees	0.00%
Other charges	Dollar amount per investor or description of how
	charge is calculated
	n/a

There are no performance fees for any of the funds in the Scheme.

Investors may also be charged individual action fees for specific actions or decisions (for example, fees relating to a withdrawal to support a home purchase). See the Scheme's product disclosure statement for more information about these fees.

Example of how this applies to an investor

Small differences in fees and charges can have a big impact on your investment over the long term.

Mary had \$10,000 in the Fund at the start of the year and did not make any further contributions. At the end of the year, Mary received a return after fund charges were deducted of \$1,000 (that is 10.00% of her initial \$10,000). Mary also paid \$0.00 in other charges. This gives Mary a total return after tax of \$893 for the year.

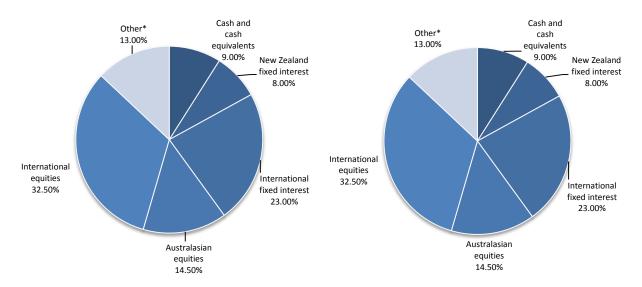
What does the fund invest in?

Actual investment mix

This shows the types of assets the Fund invests in.

Target investment mix

This shows the mix of assets the Fund generally intends to invest in.



^{*}May include investments in listed infrastructure assets and hedge funds

Top 10 investments

Asset name	% of Fund	Туре	Country	Credit
	net assets			rating
AMP Capital Emerging Markets Shares Fund	3.25%	International equities	NZ	
First State Investments Listed Infrastructure Fund	2.30%	Other ¹	NZ	
K2 Alternative Strategies NZ Portfolio	2.12%	Other ²	Cayman Islands	
Fisher & Paykel Healthcare Ltd	1.35%	Australasian equities	NZ	
BlackRock Style Advantage Fund	1.15%	Other ²	Luxembourg	
Goldman Sachs Alternative Risk Premia Portfolio	1.08%	Other ²	Luxembourg	
Fletcher Building Ltd	0.93%	Australasian equities	NZ	
10Y T-Note (CBT) Sep 17	0.93%	International fixed interest	US	
Contact Energy Ltd	0.91%	Australasian equities	NZ	
Spark New Zealand Ltd	0.78%	Australasian equities	NZ	

¹Primarily comprised of listed infrastructure assets

The total value of the above individual assets is 14.80% of the net asset value of the Fund.

Currency hedging

Currency hedging can apply to some of the asset classes the Fund invests in. At 30 June 2017, the level of currency hedging for international equities was 35.0%. The level is managed between 35% and 65% and may change over time.

Key personnel

Name	Current position	Time in current position	Previous or other current position	Time in previous or other current position
	Senior Research Analyst,	-		
	BT Funds Management	7 years and	Investor Communications,	1 year and
Anna Boyle	(NZ) Ltd	4 months	Westpac New Zealand Ltd	6 months
	Head of Investment			
Matthew	Solutions, BT Funds	8 years and	Head of Research, AXA	7 years and
Goldsack	Management (NZ) Ltd	6 months	Global Investors	10 months
	Chairman, Westpac New		Chairman of Trustees,	
	Zealand Staff		Westpac New Zealand	
	Superannuation Scheme	1 year and	Staff Superannuation	16 years and
Bruce Kerr	Trustee Ltd	2 months	Scheme	5 months
	Senior Investment			
	Analyst, Willis Towers	1 year and	Investment Analyst, Willis	1 year and
Lidia Medojevic	Watson	11 months	Towers Watson	5 months
	Head of Investment		Senior Investment	
	Consulting, Willis Towers	3 years and	Consultant, Towers	6 years and
Dan Simpson	Watson	1 month	Watson	9 months

Further information

You can also obtain this information, the product disclosure statement for the Scheme and some additional information from the offer register at www.companiesoffice.govt.nz/disclose.

²Represents investments in hedge funds

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